2003 Agricultural Sales Career Development Event

Team Rank	*Team Total	Team Activ.	Chapter Name	Participant Name	Exam 50	Ind. Sales 100	Cust. Rel. 50	Tele-phone 50	Adv. 50	Prosp 50	Indv. Rank	Indv. Total	Pract. Rank	**Pract. Total	%
1	715	74.5	Allentown	Laura Pinhas	26	97	47	0	0	0	2	170	1	144	85%
				Mike Ladjack	24	96	0	0	0	41	5	161	5	137	81%
				Ryann Ratcliffe	22	95.5	0	43	0	0	6	160.5	4	138.5	80%
				Steve Willis	26	86	0	0	37	0	9	149	7	123	75%
2	697	90.5	Woodstown	Kelly Connell	34	94	0	43	0	0	1	171	5	137	86%
				Chelsea Beal	30	97	0	0	0	42	3	169	3	139	85%
				David Wilson	26	67	48	0	0	0	11	141	8	115	71%
				Alex D'Imperio	30	76.5	0	0	19	0	13	125.5	12	95.5	63%
3	688	81.5	Warren Hills	Mike Rogalsky	24	98	45	0	0	0	4	167	2	143	84%
				Heidi Miller	30	85	0	42	0	0	7	157	6	127	79%
				Matt Hood	42	74.5	0	0	0	39	8	155.5	9	113.5	78%
				Michelle McConnell	22	74	0	0	31	0	12	127	10	105	64%
4	491.5	27	Midd-Piscataway	Marissa Delahunty	20	81	42	0	0	0	10	143	7	123	72%
				Kristina Jones	22	67.5	0	0	34	0	14	123.5	11	101.5	62%
				Xiomara Nieves	16	55	0	0	0	28	15	99	13	83	50%
				Sade Adams	22	48	0	29	0	0	15	99	14	77	50%
5	152.5	56.5	Salem HS	Carla Murray	24	0	0	36	0	0	16	60	15	36	30%
				Tonia Hollands	18	0	0	0	18	0	17	36	16	18	18%

*Team Total is calculated from four individual scores plus team activity score.
** Practicum score is calculated from Customer Relations, Telephone, Advertising, and Prospecting New Customers.

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